# Teaching Stories

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110-Year-Old Walt Jones Story

Teaching Point – You can have a dream at any age, under any circumstance, at any stage in life.

No one person probably has stirred my imagination over the years more than Walt Jones, of Tacoma, Washington.

“Walt outlived his third wife, to whom he was married for 52 years. When she died, someone said to Walt that it must be sad losing such a long-time friend, and his response was, ‘Well, of course it was, but then again, maybe it’s for the best.’ ‘Why was that?’ ‘Well, I don’t want to be negative or say anything to defame her wonderful character, but she kind of petered out on me over the last decade,’ he said, and when asked to explain, he went on to add, ‘Well, she just never wanted to do nothin’! Just kind of became a stick-in-the-mud. I told my wife, ‘We ain’t never seen nothin’ except the beautiful Pacific Northwest,’ and she asked me what was on my mind and I told her I was thinkin’ about buying a motor home and maybe we could visit all 48 of the contiguous states. ‘What do you think of that?’ I asked. She said, ‘I think you’re out of your mind, Walt.’ ‘Why do you say that?’ I asked. ‘Well, we’d get mugged out there, we’d die and there wouldn’t be a funeral parlor.’”

“And then she said, ‘Well, who’s going to drive, Walter?’ and I said, ‘I am, Lamby,’ and she said, ‘You’ll kill us.’ And I said, ‘I’d like to make footprints in the sands of time before I check out, but you can’t make footprints in the sands of time if you’re sitting on your butt. Unless you intend to make butt prints in the sands of time.’

“So, now that she’s gone, Walt, what do you intend to do?’ ‘What do I intend to do? I buried the old gal and I bought me a motor home. This is 1976 and I intend to visit all 48 of the states to celebrate our bicentennial.’
“Well, Walt got to 43 of the states that year, selling curios and souvenirs. When asked if he ever picked up a hitchhiker, he said, ‘Once in awhile, and made a few friends on the way.’

Walt hadn’t had his motor home but a few months, and his wife had only been buried for six months, when he was seen driving down the street with a rather attractive, 62 year old woman at his side. ‘Walt!’ he was asked. ‘Yeah?’ he replied. ‘Who was the woman sitting by your side? Who’s your new lady friend, Walt?’ to which he replied, ‘Yeah, she is.’ ‘She is what?’ ‘My lady friend.’ ‘Lady friend? Walt, you’ve been married three times. You’re 104 years old! This woman must be four decades younger than you.’ ‘Well,’ he responded, ‘I quickly discovered that man cannot live by motor home alone.’ ‘Well, I can understand that, Walt. You probably miss having someone to talk to after having had a companion all these years.’ Without hesitation, Walt replied, ‘Talk? Yeah, I miss that, too.’ ‘Too? Are you inferring that you have a romantic interest?’ ‘I just might.’ ‘Walt!’ ‘What?’ ‘There comes a time in a person’s life when you knock that stuff off.’ ‘Sex?’ he replied. ‘Yes.’ ‘Why?’ ‘Well, because that kind of physical exertion could be hazardous to a person’s health!’ Walt considered the question and then he said, ‘Well, if she dies, she dies.’”
Cashing Your Check

Teaching Point – You can’t have your dream unless you ‘sign your name to the check’ – i.e. until you commit to it.

So, a man goes to the bank to cash a check. He goes up to the teller and he says can you cash this check? The teller looks at the check and says, “yeah, I can cash this check. Just put your name on the back of it and I’ll give you the money.” The guy says “whoa, wait a minute I don’t want to put my name on the back of the check and hand it to you. You’ll be holding my check and you might decide not to give me the money.” The banker says, “Well, sir, you have to put your name on the back of the check before I can give you the money. It’s banking policy.” The man says “Well, I just feel uncomfortable with putting my name on the back of the check and then you’re holding it, and you might not give me the money.” The banker says, “No I assure you, I will give you the money if you put your name on the back of the check.” He says, “Well, I just don’t feel comfortable. Could you please give me, just this one time, just give me the money and I promise you I will put my name on the back of the check.” Finally the young teller says, “You know, I can’t help you. You’re going to have to leave.”

He goes to the next bank. He goes through the same routine. Again he’s refused service. He goes to a third bank. He’s having the same conversation with this young teller, explaining he’s uncomfortable, he doesn’t want to put his name on the back of the check, is being told the banking policy is that he has to put his name on the back of the check. Finally this young teller has just had it with this guy. He reaches under the counter, pulls out a rubber baseball bat, reaches across the counter, whacks the guy on the head and says, “Sign the darn check.” He signs the check and hands it over and gets his money. He goes back to the first bank and goes up to that first teller and says, “Look, down the street I got my money.” The teller says, “Yeah, but I bet even down the street you had to put your name on that check first.” The guy says “well, yeah I did, but you see no one ever explained it to me the way they did.”
Teaching Story

David and Goliath Story

Teaching Point – The way to navigate the gap is by keeping your focus on the vision. Whenever you set a clear intention, “Goliaths” will always show up. The key is to keep your eye on the princess.

This is a story about a young man who overcomes a great big problem. We’ve been told the name of this story is “David and Goliath.” How many of you have been told that story? How many of you can raise your arms above your shoulders? We’ve been told the name of this story is “David and Goliath.” But what if we think that’s the whole story because we haven’t been able to access the power of the story? Let me describe for you this story.

It occurred in ancient times: 3,000 years ago. It’s a story about a time when King Saul was king over Israel. There was going to be a war between the Philistines and the Israelites. And the Philistines were said to be bringing about 136,000 soldiers. No problem. The Israelites had 136,000 in their ranks, for King Saul had sent out word to all of Israel, that whatever able-bodied man there was, must come to the fight. And in his kingdom there was a wealthy land-owner. His name was Jesse. Jesse had four sons. His older sons were old enough to go to battle, so he sent his older three sons off to the war front, leaving his youngest son, David, at home to tend the sheep. Now, in those days war was handled differently than we know today. Israel is a very rocky, hilly, country with lots of caves. They would find a valley with hills and caves on this side and hills and caves on that side, and they would spend weeks stocking their caves with water and food, getting ready for the battle. When the battle would occur, one side would line up broad and deep and the other side would line up broad and deep, and then they would just march into each other and fight from dawn to dusk all day long. As dusk would fall, they’d go back up into their respective hills, sit around campfires, eat, sleep, and come back out at dawn the next morning and fight again. If you’re in this kind of war and it’s your day to be in the first few rows of the war, it’s not
your day. It’s a rough day, because somebody’s going to die there. And everybody is doing war this way. Well, now the time has come for the war to begin. Let me just tell you one more distinction.

The difference between the Israelites and the Philistines wasn’t in the number of people in their armies. It was that, in general, the Philistines were a much bigger people. They were a much stronger people. Even though the numbers were pretty much the same, the size and the strength was not. So Jesse goes to David and he says, “Listen, get somebody, get a friend to watch the sheep. I want you to take this food and go to the war front and take it to your brothers, because the war is just about to begin. I want them to be fully healthy and strong for battle.” David does as he is told.

When he gets to the war front, he finds something interesting has been happening. For 40 days, morning and night, one of the Philistines has been coming out of the ranks and shouting a message into those gathered of the Israelites. He is shouting a message that says this: “Let’s do this war differently. Instead of all of you fighting all of us, one of you fight me. If you should beat me, we will all serve you. If however, I should beat you, you will all serve us.” If you look at the story, you will see that the people would press in, they would all come and hear this guy, they’d get terrified, and then run up into the hills, morning and night. Because that guy is scary, he’s big, he’s huge. This one among the bigger, much stronger group is very much bigger and very much stronger. And he’s scary. They’d come and listen to him in the morning and then run into the hills. They’d come and listen to him at night and run into the hills. When David gets there, it’s the fortieth day.

Now if you step aside from the story for a minute and you realize—imagine being there. You’re one of the guys. You’ve been called to the war front. Everybody’s going to fight. You’re going to do it. It’s what everybody does. But now, the rules of the game are going to change. Only one of you has to do it. You start looking around and asking, why me? I don’t want to do that. I didn’t want to go to war anyway. I don’t want to be the one to have to
fight the giant. They didn’t have microphones, so Goliath is just shouting into the group and the word gets passed back and the guys in the back are saying “what’s he saying, what’s he saying?” Word comes back. He’s saying you have to fight him. Really is that what he said? Nobody wants to do it. So David gets to the war front. He’s got the food. He’s looking for his brothers. What’s going on, what’s going on? He presses his way to the front. He sees the giant. He’s like, whoa! That guy is scary. We’ve all had this imagined idea that David was just this brave-hearted young man, and when he saw the problem he went “I’ll take care of it. I’m going to fight that giant.” That isn’t what happened. David pressed his way to the front. He sees the giant, he’s scared by the giant. He is terrified. He runs as fast as he can up into the hills. He doesn’t want to fight that giant. But up in the hills he learns something interesting.

Remember, you heard in this story, that for 40 days Goliath has been coming to the front and shouting. This is the fortieth day. What does that mean? In not just the Christian Bible, but in whatever your tradition is, if you look there are symbols. In every tradition the amount of time required for transformation, we talk about the law of gestation—in the understanding of how it works in the universe. Every tradition has a different way of speaking about that. Forty isn’t exactly 40. It’s the amount of time required. Noah has 40 days in the flood. Moses has 40 years in the desert. Jesus has 40 days on the mount of temptation. When Jesus is moving through Jerusalem and he comes upon the pools of Bethesda, he finds the paralyzed man who’s been there for 38 years. He’s just about at 40. He’s just about at the time of transformation. 40 is a symbol for transformation.

So, David runs into the hills. He’s scared, he’s terrified, he’s looking for his brothers to deliver the food and get out of there as fast as he can. But on the way to the delivering the food to his brothers, he hears something interesting. He hears that the king has made an offer; that whoever should be willing to fight the giant, if he should beat the giant, he will be given the hand of the princess, his daughter, the king’s daughter. He will have land, he will have money. He’ll have horses. Neither he, nor his descendants, shall ever pay taxes again. And David goes, whoa, that sounds good. He’s got a dream. He’s looking, looking,
for his brothers, finally gets to his brothers and delivers the food and he says, “did I hear this right? Did the king say that whoever should fight Goliath and beat Goliath will be granted the princess and get money, and get land, and horses, and never pay taxes again? And his brothers look at him and say, “who do you think you are? You’re a kid. Have you seen that giant? You’re not going to fight that giant.”

Now there’s many a time where you or I have taken our dreams and we have laid them on the altar of someone else’s approval or opinion. Do you think I can do this? And they’re operating from a paradigm. The only thing they can tell you is what’s in their paradigm. What is possible is what you can dream up. If you put support structures behind it, there is nothing that’s impossible. It becomes a question of will you put in the support structures and will you sustain them over time? The law must work when you work in harmony with it. When this building was built, they didn’t wonder, “maybe we could get electricity in this room.” Once we understand how it works, you put those conditions in place, and you’re always going to get light in a room that is in harmony with the law of electricity. It has nothing to do with the people who built the room, it’s all about harmony with the law.

So we come back to David. His brothers can’t even see David as a man. They see “little brother.” They see their snapshot version of little brother. David is smart enough to get away from his brothers. He didn’t just sit there and say, okay, that’s that. He went to other campfires. He went to have conversations with other people. And at every campfire he’s saying the same thing. “Did I hear right? Did the king say that whoever should fight Goliath and beat Goliath gets to have the princess, gets to have money, and land and horses, and never pay taxes again?” And pretty much the same thing is happening. They say you can’t do it. They’re saying “did you say, Goliath?” Yes, Goliath. But think about the princess, the money, the land, the horses. And he’s completely resonating with the possibility. He has no clip chart, he’s not going around asking how big do you think Goliath is. How much does Goliath weigh? What do you think, how fast can he run? If I’m going to fight him, I need to find out how fast he can run. David pays no mind to Goliath. He is not interested in Goliath.
He’s not denying Goliath’s presence, but he’s putting no energy on that.

Everybody has got their Goliath. It could be the economy, it could be, do they have the money? It could be all kinds of things that we start building up as a case for, as a reason for what is between us, and what we want to create. You don’t deny that there’s a gap. You don’t deny that there is a Goliath to get past. But your interest, your focus, your attention, and your energy is on what you want to bring in. David pays no mind to Goliath. In fact, Goliath is a minor character in David’s story. There’s one moment where David is by the campfire, and he says, “Is it true that the princess actually bathes in perfume?” Where is he in that moment? Where is David? He’s in bed with the princess. He’s living that life imaginably. He’s feeling it. And you do, too, in order to live the life you are imagining.

Remember, Thoreau says, “if one advances confidently in the direction of their dream,” endeavoring not to get to your dream; by definition you can never get to your dream. You have to come from your dream, you have to be a vibrational match for what it is you want to have come into time. So if one advances confidently in the direction of their dream endeavoring, not to get to, but to live the life they are imagining, you pass an invisible boundary. You meet with a success unexpected in common hours, all sorts of things begin to happen that never otherwise would have happened because now you’re at a different frequency. And everything that’s like that frequency is now made available to you. It was here before, but not at the frequency of your problem.

David pays no mind to the giant. He decides to take a risk. He’s going to take a leap. Now don’t you just want to root for that little guy? Make it, make it! So he takes a risk. He goes up to King Saul, he says “I will fight the giant.” And the king says, “well, then you better put on my armor.” David tries it on, and it’s the way of the world. It’s the symbol for doing it the world’s way. David tries on the armor, or the way of the world, and he says “I’m a shepherd. I use a sling.”

The moment comes. 136,000 on this side of the Philistines, 136,000 on the side of the
Israelites, and the two, one a giant, one a little shepherd guy. Just before he is to meet the
giant, David goes to the river bank and there he gathers five smooth stones. So David takes
ones of those stones and his slingshot, and bam! He hits the giant right there. The giant
falls over, David takes the sword, he goes over and he cuts the head off the giant, which is
symbolic of the ending of a thinking. The ending of a thinking is that the problem is never
in the problem.

Whatever your Goliath is, whatever you think your problem is, that is not your problem.
But that’s counterintuitive. Because we’ve been told that is my problem. No, that’s not your
problem. The problem is always in my thinking about the problem, how I’m thinking about
it, that’s my problem. When you hear Einstein saying the significant problems you face
cannot be solved at the level of thinking that creates the problem, it must be solved by a
higher order of thinking. If I’ve got CNN on, and I’m tired of the drama, I’m tired of the bad
news, I’m tired of the terrorism, I’m tired of all this stuff that CNN is broadcasting, and I
want the Discovery Channel, I want the Travel Channel, or I want something else.
Whatever’s going on at this domain, you’re tired of some of that, you’ve got some discontent.
You’ve got some longing. So you dreamed up a new frequency, a new channel that is not at
that frequency. It’s at this new frequency. Learn how to begin to make welcome that
frequency. Become a vibrational match for that frequency. That is how it gets downloaded
into time.

You’ve got your dream, your princess, and there’s some Goliath, or whatever it is that looks
like the gap between where you are and where you want to go, and you start thinking, okay,
how am I going to do this? How am I going to navigate this gap?
Teaching Story

Frying Pan Story

Teaching Point – Sometimes we unconsciously reject ideas that come to us about what’s possible, because they don’t fit in our current ‘frying pan’ of understanding (i.e. our paradigm)

There was a young guy who hears about this great fishing stream. He goes to the fishing stream and he throws in his line and he waits. Meanwhile he happens to notice that a little ways down the bank is an elderly fisherman. He’s throwing in his line and this guy is just pulling in one fish after another. And every fish he pulls out of the stream, he takes it and he lays it down on the edge of the riverbank and he measures it against a broken-off ruler that’s on the edge of the bank. If the fish is bigger than the broken-off ruler, he unhooks the fish and he tosses it back in the stream. If, however, the fish is smaller than the broken-off ruler, he unhooks it and he puts it in his bucket. So the young guy is thinking, why is he doing that? Why is he unhooking the big fish and throwing them back, and unhooking the little fish and keeping them?

He finally just can’t stand it, and he goes down and interrupts the old guy. He says, “Excuse me but, why are you throwing the big fish back and keeping the little ones? Do they get bony if they get big or is there some ordinance about taking the big fish out of the stream?” The old guy looks at him and says “Sonny, look at this. I measure every fish by that broken-off ruler. See that broken-off ruler right there?” And the younger man says “yes,” and he says “I measure every fish by that broken-off ruler because that broken-off ruler is broken off at exactly the size of the frying pan I use.”

We laugh at a fisherman who did that, right? But unconsciously you and I do the same thing. The stream of life tosses us a big dream, a big fish, and we measure it by the frying pan we’ve got. We say ooh, it’s not going to fit in this pocket. I don’t have the money, I don’t
have the education, I don’t have the context. My current conditions don’t predict my ability
to make use of that big idea. So we toss it back to the stream of life and say give me a fish—
an idea—that fits. Now you’ve just gotten hold of a big fish here. You talked about it, you
brought it to mind. You described it—your big fish—it’s out there.
Horse Ranch Story

Teaching Point – Hold onto your dreams, regardless of what anyone else says.

I recently heard a true story told by Jack Canfield about a boy who used his imagination to create a dream. It goes like this...

I have a friend named Monty Roberts who owns a horse ranch in San Ysidro. He has let me use his house to put on fund-raising events to raise money for youth at risk programs. The last time I was there he introduced me by saying, “I want to tell you why I let Jack use my horse. It all goes back to a story about a young man who was the son of an itinerant horse trainer who would go from stable to stable, race track to race track, farm to farm and ranch to ranch, training horses. As a result, the boy’s high school career was continually interrupted. When he was a senior, he was asked to write a paper about what he wanted to be and do when he grew up.

“That night he wrote a seven-page paper describing his goal of someday owning a horse ranch. He wrote about his dream in great detail and he even drew a diagram of a 200-acre ranch, showing the location of all the buildings, the stables and the track. Then he drew a detailed floor plan for a 4,000-square-foot house that would sit on a 200-acre dream ranch.

“He put a great deal of his heart into the project and the next day he handed it in to his teacher. Two days later he received his paper back. On the front page was a large red F with a note that read, ‘See me after class.’

“The boy with the dream went to see the teacher after class and asked, ‘Why did I receive an F?’
“The teacher said, ‘This is an unrealistic dream for a young boy like you. You have no money. You come from an itinerant family. You have no resources. Owning a horse ranch requires a lot of money. You have to buy the land. You have to pay for the original breeding stock and later you’ll have to pay large stud fees. There’s no way you could ever do it.’ Then the teacher added, ‘If you will rewrite this paper with a more realistic goal, I will reconsider your grade.’

“The boy went home and thought about it long and hard. He asked his father what he should do. His father said, ‘Look, son, you have to make up your own mind on this. However, I think it is a very important decision for you.’ Finally, after sitting with it for a week, the boy turned in the same paper, making no changes at all. He stated, “You can keep the F and I’ll keep my dream.”

Monty then turned to the assembled group and said, “I tell you this story because you are sitting in my 4,000-square-foot house in the middle of my 200-acre horse ranch. I still have that school paper framed over the fireplace.”

He added, “The best part of the story is that two summers ago that same schoolteacher brought 30 kids to camp out on my ranch for a week.” When the teacher was leaving, he said, “Look, Monty, I can tell you this now. When I was your teacher, I was something of a dream stealer. During those years I stole a lot of kids’ dreams. Fortunately you had enough gumption not to give up on yours.”

Our imagination is the mental faculty that creates our future. Don’t let anyone steal yours. It is the key to creating the life you love.
It’s English That Kills You

Teaching Point – Comic relief. OR Beware of the assumptions you make.

The Japanese eat far less red meat than either the Americans or the British and they suffer far fewer heart attacks. The French on the other hand, eat far more fat than the Americans or the British. They too, suffer far fewer heart attacks. The Italians drink way more red wine than either the Americans or the British. They too, suffer far fewer heart attacks. So the research is clear, eat and drink whatever you want, it is speaking English that kills you.
The Story Of Three Salesmen

Teaching Point – Comic Relief OR It’s hard to be around someone who is always negative.

There were three salesmen who came from different parts of the United States. They sold farm equipment. They came to the center portion of the United States, to a farming community, in order to learn how to sell a new piece of farming equipment. There they would work together for an entire week. Of the three, one happened to be a Hindu, one happened to be a Jew, and the third happened to be a practicing negativist. It didn’t matter what happened, he found something wrong with it. It didn’t matter what was going on, he complained, he whined, he moaned, all week long. The energy was so negative, that by the end of the week, Friday, on the way to the last sales call the other two looked at each other and said we cannot wait to get 30 miles to the airport, catch our plane and fly in a different direction. They made the last sales call, and they head toward the rental car company at the airport. Only about five miles after leaving the last sales call—they’re still 25 miles from the airport—their car breaks down. The negativist just erupts: moaning, complaining, whining, says it’s awful, it’s awful, and the other two say wait a minute, we might be able to get some help. They look out across the field and they see a farmer’s house. They hike quickly to the farmer’s house, and knock on the door. Sam comes to the door, and he’s moving slowly. The salesmen tell him they need some help and they need it right away. Is there a shop somewhere? Someone they call so they can get to the airport? If they could get some help getting their car repaired. He looks at his watch and he says “ya know, it’s 5:15, and old Joe leaves the shop at 5:00. It’s down the street, and he could help you, but he’s not gonna help you today, he’s not going to be able to help you until the morning. I’m sorry you’re not going to get your plane tonight, but I do happen to have a guest room with a couple of twin beds and there’s a bunk in the barn. I’ll feed you guys dinner, you can spend the night here.” Two are grateful; the third one is whining, moaning, and complaining. So after
dinner they’re discussing where each will sleep, and the Hindu says well I will sleep in the barn, no problem, I will sleep in the barn. So they go to bed. About a half an hour later, there is a knock, knock, knock at the door. Well the one complains at being waken up and the two of them go to the door and it’s the Hindu. He says, “I’m very, very sorry but you see in my tradition cows are sacred, and there is a sacred cow in the barn. It is not permissible for me to be sleeping with the sacred cow.” The one is whining and complaining and so the Jew says, “No problem. I’ll go to the barn.” He goes to the barn and they bed down. About a half an hour later, knock, knock, knock at the door. Again the one whines and complains. They get up and go to the door. Now it’s the Jew. He says “you know guys, I’m sorry too, but in my tradition pigs are unclean. And it’s just not appropriate for me to be sleeping in the barn with an unclean pig.” So the one who is whining and complaining says “Forget it! I’m not going to get any sleep in here anyway.” And he marches out to the barn. They bed down. About a half an hour later, knock, knock, knock at the door. They go to the door. It’s the cow and the pig.
We Fix $6 Haircuts

Teaching Point – There is a truth greater than the facts. There is an answer to every question and a solution to every problem.

True story. Mid ’70s, Midwest, United States. Third-generation barber, his son is off doing graduate work, hasn’t been home in over a year. He grew up in a farming community. It’s a community where families come into town on the weekend to shop, the kids get their haircuts, and mom and dad do their shopping, and maybe they get their hair cut. This third generation barber shop has become a community staple. It’s a place where families come. They’ve got male, and female hairstyling people. This is in the mid-, maybe late-seventies. They’ve got a coffee bar and they’ve got a donut shop, and it’s a gathering place for people to gather. The son goes off, finishing up his graduate school, he’s gone over a year and intermittently checks in, but he comes home on spring break and finds his father distant, quiet, and even depressed. As the few days that he’s going to be there is coming to an end, he finally gets his dad, and he sits him down and says, “Talk to me. What is going on?” His dad says, “We’re going bankrupt. I don’t know what to do. I’m the third generation and it’s going to close under my leadership.” His son says, “Well, what’s happening?” This is during the time where the low-cost cutting salons were moving in across America. One of those establishments had recently moved into town and was offering six-dollar haircuts. The father explained, “There is no way I can compete with six-dollar haircuts. I can’t pay the overhead. I’ve run numbers every way I can. I’ve gone through all of the reserves, and we have maybe enough to survive another thirty days, but at this rate it’s over. I didn’t want to alarm you, but I don’t know what we’re going to do.” The son said, “There has to be an answer to this. Definitionally, there cannot be a problem without an answer. We just may not know the answer.” The son had been studying Napoleon Hill, he’d been studying masterminding, he’d been studying all kinds of things, and the success principles about how you make yourself think. In explaining masterminding or thinking beyond the
problem. he said to his dad “Look, just try this out with me. Let’s sit down and we’ll write
down every idea that comes to mind about how this problem could get solved, how you
could stay in business, how you could thrive.” And his father said, “There is no way. I’ve
run the numbers and I can’t compete against six-dollar haircuts.” The son responded, “Just
do the exercise with me. What’s one idea, just give me one idea.” The father says, “Close the
shop.” So he writes it down: Close the shop. That’s an idea about how to solve that problem,
right? It is an idea isn’t it? So he said, “That’s one idea. Now let’s look at some other ideas.”
Then the son says, “Advertise.” The dad’s thinking, I did advertise, but he’s already been
given the paradigm in masterminding, which is “no editing.” Once you “edit,” you shut
down the stream. It’s like putting a clamp on the stream to the universal intelligence. No
matter what the idea is, you write it down. So they’re writing idea after idea and they’re
getting a rhythm. They do this for about 20 minutes and one of those ideas just jumps off
the page. They execute that idea. The son goes back to school. A few weeks later he calls his
Dad and he can tell by his Dad’s voice—the energy is strong—and he says, “Things are
better?” The dad says, “It sure is,” he says. “Not only did our normal clientele return, we
are 11% higher than the highest census they’ve ever had in the shop.” Do you know what
the idea was? It was to put a big sign on the top of the shop that said “We fix six-dollar
haircuts.”
Jesus and the Paralytic

Teaching Point – You have to be willing to let go of our old story, in order to be ‘healed’. The way forward is to start living the new story – i.e. take up your bed and walk.

✓ Paralytic had been sitting by the waters of Bethesda for 38 years hoping to get healed.
✓ Jesus made no agreement with his condition.
✓ Jesus only made agreement with the man’s greatness and asked him, “Do you want to BE healed?”
✓ Jesus knew there was a truth that was bigger than the facts.
✓ The Paralytic said, YES, I want to be healed.
✓ Jesus said, “Then take up your bed an walk.” (i.e. live from the new story)

• We also have the facts of our life.
  ✓ Our bank account. our history, our experience, etc.
  ✓ But you are MORE than that.
  ✓ There is a TRUTH that is greater than the facts.

• Do you want to BE healed?
  ✓ Are you ready to step into your greatness?
  ✓ Are you ready and willing to let go of the old story?
  ✓ Then “take up your bed and walk.”
Mary’s Story

Teaching Point – Everything is created twice. It is first a thought before it can become a thing.

- She had a HS experience like most girls dream of.
- Class Vice President.
- Lead in junior play.
- Homecoming princess.
- Got pregnant in her Junior Year of High School.
- Her mother wept.
- All her dreams for her were gone.
- Called in to see the principle.
- “You will not be allowed to return here for your senior year.”
- “We have a place for people like you.”
- Sent to a school for pregnant girls and delinquent boys.
- First son born in December of that year.
- 1 kidney was completely destroyed and the other was 50% destroyed.
- If they removed the one, then she might have 6 months to live.
- 18 years old and her mom is watching her 7 month old son.
- She was terrified.
- In the church of her upbringing, her god was not a friendly place to go when she felt like she had screwed up.
• This was an erroneous vision of the infinite, but that is the only one she had.

• The night before the surgery, the chaplain appeared at her door and asked Mary if she would like prayer for her surgery the next day. She was scared and said yes.

• She started by asking, “Would you be willing to tell me what has been going on in your life the last year or two?”

• This is before any public discussion about the mind-body connection.

• Mary told her story, at the end of which the woman said,

• “Mary, everything is created twice. You know this, you just don’t know the power of knowing this.”

• “You know that if you think scary thoughts, your heart beats faster and if you think embarrassing thoughts your cheeks get red.”

• “Look around the room – first it was a thought before it was a thing.”

• “You know this, you just don’t know the power of this.”

• “I hear how much you love your little boy, but I also hear how much you have been hating yourself. You feel like you shamed your family, your school, your self.”

• “And I’m wondering now that you are considering that everything is created twice, I’m wondering if you might consider that there could be a connection between this toxic thinking might and the toxicity that is rampant in your body?”

• Outside her paradigm.

• “In this UNIverse, there is an intelligence at work that is perfect.”

• “Could you believe it is possible that you could have a healing?”

• Mary said, “NO, I don’t believe that.”

• She believed way more in MD (minor deity) than in major deity. Their word was her gospel.

• “If you don’t believe you could have a complete healing, could you believe that the genesis that is the cause of this toxicity in your body is either in the kidney that is
going to get removed or could be swept into it? And instead of getting worse at the end of the surgery, you could actually get better?”

- Mary didn’t know if she could believe that, but she made a decision to believe in her belief for her.
- I don’t know if it is probably, but maybe it is possible – and she latched onto that – that’s all we need.
- One corner of your mind open to the possibility.
- Bells didn’t ring. But she must have relaxed, and she slept through the night.
- Removed kidney, other kidney does not look as bad.
- She began to get better and better and then got well.
- Began to be a thirsty sponge to learn about these things to better understand what had happened to her and how one can learn to use their thoughts to shape their experience.
You may be familiar with the story of Jesus of Nazareth and the 12 disciples that went out in the boat on the sea of Galilee.

- Jesus appeared to them walking on the water, and of course it freaked them all out. Jesus invited them to step out of the boat and walk to him.
- The disciples must have thought, “Are you crazy?”
- This becomes a metaphor for stepping our of our comfort zone and step onto the water of possibility.
- There were 12 disciples in that boat.
- Peter was the only one who had the courage to get out of the boat.
- This is where most people’s dream stops – when it requires taking that step out of the old paradigm and stepping into unknown territory.
- Peter did step out, and as long as he kept his eyes on Jesus – who represents the possibility of something greater – his vision, his dream, a greater, freer, fuller, more expanded expression of life - he was fine.
- But as soon as Peter started looking at the water (the conditions) around him, he sank.
- The same it true for us – As long as we keep our eyes on our vision, on the TRUTH, instead of focusing on the conditions (the facts), it will continue to pull us forward. But as soon as we start to focus on the conditions, we will sink.
- The most vulnerable place for your dream is right in this spot – when you have a clear vision of what you want, but you aren’t living it yet.
• You are in the gap, and this is where having support and coaching is most critical.

• Peter sank, but the thing that saved him is that he looked up and asked for help. He put his eyes on his vision again, and asked for support.